

**MINUTES OF THE MEETING
OF THE ENTREPRENEURSHIP COMMITTEE
OF THE BOARD OF DIRECTORS OF
THE INDIANA ECONOMIC DEVELOPMENT CORPORATION**

June 16, 2011

The Chairperson Sally Byrn convened a meeting of the Entrepreneurship Committee of the Board of Directors of the Indiana Economic Development Corporation at 10:00 a.m. on Thursday, June 16, 2011, at Comlux America, LLC, 6404 Turner Drive, Indianapolis, IN 46241.

COMMITTEE MEMBERS PRESENT: John Thompson
Cathy Langham
Sally Byrn

COMMITTEE MEMBERS ABSENT: Dane Miller
Kip Tom

STAFF PRESENT: Mitch Roob
Shawn Peterson
Karl Koehler
Matt Tuohy

OTHERS PRESENT: Steve Hourigan
Ting Gootee
Phil Lodato
Ryan Pfenninger

WELCOME

The Chairperson called the meeting to order, recognized the presence of a quorum, and noted conformance with the State Open Door laws and the importance of not exposing confidential information contained in the proposals upon which the recommended investments are based.

APPROVAL OF THE MAY 6, 2011 MEETING MINUTES

Ms. Langham moved for approval of the minutes of the May 6, 2011 meeting of the Entrepreneurship Committee of the Board; Mr. Thompson seconded; and the motion passed unanimously.

PRESENTATION OF 21ST CENTURY RESEARCH & TECHNOLOGY FUND UPDATES

Mr. Peterson provided an overview of recent 21 Fund activities. Mr. Peterson discussed the progress of Jumpstart in developing regional entrepreneurial action plans for Northern Indiana and a strategy to partner with the regions to quickly deploy resources for the benefit of those regions. Mr. Peterson indicated that the contemplated 21 Fund financial commitment to operationally assist in the implementation of the Northern Indiana regional plans would likely be through Elevate Ventures and would total, in aggregate, approximately \$1,000,000 per year with a 1 to 1 leverage ratio in year 1 and an expected 2 to 1 ratio thereafter. At least for the first year, the plans suggest that Elevate be engaged to deploy general entrepreneurs-in-residence regionally to provide entrepreneurial guidance and to assist ventures in these regions with securing seed or angel funding. After a brief discussion and seeing no objections, Mr. Peterson indicated that staff would provide additional updates on these strategies and that no formal Board action would be required at this time since Elevate's engagement would likely be a contractual matter. Mr. Peterson also informed the Board that the IEDC had applied for a matching grant from the United States Economic Development Administration to develop regional strategies for Indiana's other distressed regions in partnership with Jumpstart.

Mr. Peterson and Mr. Roob then discussed a proposed funding structure to deploy the State Small Business Credit Initiative funds for the initiatives previously approved by the Board. Mr. Peterson discussed the SSBCI application process and the funding restrictions imposed by United States Department of the Treasury. Mr. Roob explained that the proposed structure is not dissimilar from the Board's participation in the Allos Ventures and Midpoint Ag. deals other than the nominal limited partners would be the Indiana Economic Development Foundation, Inc., which is controlled by the Board, and Elevate Ventures, Inc., which has contractual obligations to the IEDC. After discussion and seeing no objections, Mr. Roob indicated that he would review the proposed structure with the State Budget Agency and other stakeholders.

Mr. Peterson also briefed the Board on uses of 21 Fund biennium allocations. Due to significant matching commitment for the federal programs including SSBCI, 21 Fund will make downward adjustments to its SBIR/STTR phase I support and automatic matching programs, as well as 21 Fund's remaining operating budget.

ADJOURNMENT

Mr. Peterson thanked the committee. Chairperson Byrn adjourned the meeting at 10:30 a.m.

Attachments:

1. Public meeting notice of the June 16, 2011 Board meeting.
2. The meeting agenda dated June 16, 2011.

Respectfully submitted,



Shawn Peterson
Vice President & General Counsel
Indiana Economic Development Corporation

Approved,



Sarah "Sally" Byrn
Chairperson



**NOTICE OF A MEETING OF THE
ENTREPRENEURSHIP COMMITTEE
OF THE BOARD OF DIRECTORS OF
THE INDIANA ECONOMIC DEVELOPMENT CORPORATION**

Notice is hereby given that the Entrepreneurship Committee of the Board of Directors of the Indiana Economic Development Corporation will hold a public meeting on June 16, 2011 at 10:00 a.m., at Comlux America, LLC, 6404 Turner Drive, Indianapolis, IN 46241.



**Indiana Economic Development Corporation
Entrepreneurship Committee Meeting Agenda
June 16, 2011 (10:00a.m.-10:30a.m.)**

- I. Call to Order – Chairperson Sally Byrn
 - a. Recognition of a Quorum
 - b. Recognition of Compliance with Open Door Law
 - c. Reminder to avoid discussion of proprietary IP in the forum
- II. Approval of May 6, 2011 Minutes – Chairperson Sally Byrn
- III. 21st Century Research & Technology Fund Fiscal Year Update