

MINUTES OF THE MEETING OF THE  
BOARD OF DIRECTORS OF THE  
INDIANA ECONOMIC DEVELOPMENT CORPORATION  
JUNE 21, 2007

The Board of Directors ("Board") of the Indiana Economic Development Corporation (the "Corporation") met on June 21, 2007 on the campus of Notre Dame University, 500 Main, in South Bend, Indiana. Present at the meeting were directors Mitchell E. Daniels, Jr., James Marcuccilli, William Mays, John Mutz, Cathy Langham, Robert Koch, Mark Holden, Dane Miller and Sarah R. Byrn. Absent from the meeting were Bruce White, Tim Solso and Kip Tom. Representing the Corporation were Nathian J. Feltman, Chad J. Sweeney, Rhonda Cook and Ryan Asberry.

Governor Daniels, as chairman of the Board, called the meeting to order. He recognized that a sufficient number of the members of the Board were present to constitute a quorum. Governor Daniels also recognized that the meeting of the Board was being held in full compliance with the open door laws of the State of Indiana and noted that all postings and other related requirements were observed.

The Governor first introduced Stephen Lueke, Mayor of South Bend, who welcomed the Board and provided information about new projects in the city. Next, Governor Daniels introduced Dr. James Mercer, Vice President for Research, Notre Dame University. Dr. Mercer discussed his involvement with the development of the 21<sup>st</sup> Century Fund and noted that it was a great resource to Indiana universities. Dr. Mercer provided remarks about the history of the campus and welcomed the Board members to the meeting.

Governor Daniels asked the executive staff of the Corporation to provide the Board with a report of activity since the prior Board meeting. Corporation President and Secretary of Commerce, Nathan J. Feltman, reported on the Corporation's successes the past quarter. Mr. Feltman noted that during the last quarter, the Corporation has closed 46 competitive deals with 6,285 new jobs committed and a capital investment of \$1.4 billion. Mr. Feltman noted that the Corporation's year end totals for 2007 were positive. Although there are a lesser number of closed deals than when compared to this time last year, Mr. Feltman noted that the Corporation has more in job numbers (500) than when compared to last year. Totals for 2007 include 75 closed deals comprising of 9700 new jobs and \$2 billion in capital investment. Mr. Feltman explained that some of the important wins this quarter include Chrysler/Getrag in Tipton, Indiana with a \$455 million investment and 1400 new jobs; CFM, manufacturer of fireplaces, in Huntington Indiana with \$4.4 million in investment and 210 jobs; AT&T in Evansville, Indiana with \$22 million in investment and 570 new jobs; Capital Group in central Indiana with \$32 million in investment and 317 new jobs; and Zimmer with \$66 million in investment and 142 new jobs. Mr. Feltman noted that the State is continuing to see growth of companies that serve as suppliers to Honda, Cummins and Toyota. Mr. Feltman said that there is a strong pipeline of at least 90 deals that the Corporation is still negotiating. He noted that unemployment in our State is down to 4.5 percent – which is the lowest since 2001 and, for the first time in three years, on par with the national average.

Mr. Feltman then gave a brief update on the recent European trade mission. He noted that 40 people attended the mission including the Governor, representatives of the Corporation, local officials, members of the General Assembly and business leaders. Meetings were held abroad with various companies including Chrysler/Getrag, Knauf, Keronite and Oxford Bio Signals.

Next, Mr. Feltman noted that there were several pieces of legislation passed during the legislation session which benefit the Corporation. He explained that legislation was put in place providing \$70 million for the 21<sup>st</sup> Century Fund, \$6 million for the High-Growth Fund and \$20 million for the Life Sciences R&D Fund. He also noted that an important piece of legislation was passed to increase the tax on a package of cigarettes by 44 cents -- an important part to the State's overall health initiative. In regard to the Corporation's marketing efforts, Mr. Feltman noted that the Corporation had placed promotional ads in the Wall Street Journal in conjunction with a marketing trip to New York. In addition, the Corporation sent a team, along with the Governor, to Boston for the life sciences Bio trade show.

Mr. Feltman then introduced Jerry Conover of the Indiana University Business Research Center to make a presentation on Indiana's economic outlook. Mr. Conover's presentation included an overview of Indiana's economic history and current economic climate including facts about Indiana's housing market, interest rates, exports, manufacturing, unemployment, job growth and cost of living in comparison to the national economic status. Mr. Conover also entertained questions from the Board members.

Following Mr. Conover's presentation, Governor Daniels introduced Mindy Kenworthy, Senior Project Manager with the Corporation, to present information on a recent project that was lost to the State of Ohio. Ms. Kenworthy's presentation included an overview of the company, Stage Stores, Inc., and the incentives that were offered by the State of Indiana versus those offered in Ohio.

Governor Daniels then called on Sally Byrn to provide a report of the Entrepreneurship Committee. Ms. Byrn noted that the Committee approved seven grant awards from the 21<sup>st</sup> Century Fund at their meeting that convened earlier that day. Ms. Byrn also provided an update on SBIR awards and noted that there was an event organized by the Corporation taking place on June 26 in Indianapolis that will bring venture capitalists together with various companies.

Jim Marcuccilli, as chairman of the Audit Committee, then provided a report on the Committee's last meeting which took place in late March. Mr. Marcuccilli provided an update regarding the hiring of a firm that audited the internal procedures of the Corporation.

John Mutz, as chairman of the Economic Policy Committee, provided a report of the Policy Committee's meeting which took place earlier in the day. Mr. Mutz reported on three deals (Capital Group, Honda and Pfizer) and the reasons why the Committee approved providing incentives that went outside of the normal incentive guidelines. Mr. Mutz noted that the Committee updated information regarding the Accelerating Growth initiatives. He also noted that the Committee would be considering the recertification of three Certified Technology Parks in Indiana. Finally, Mr. Mutz called on Chad Sweeney, Executive Vice President and General

Counsel, to report on clawback procedures for companies that receive incentives, but do not perform as required.

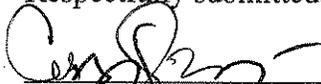
There being no more business to come before the Board at the public meeting, Governor Daniels concluded the public portion of the meeting, thanked all of the visitors for attending and excused the visitors and members of the media so that the Executive Session could be called to order.

**Executive Session**

The Executive Session was called to order by Governor Daniels. Present other than members of the Board were Nathan J. Feltman, Chad J. Sweeney, Rhonda Cook, and Ryan Asberry.

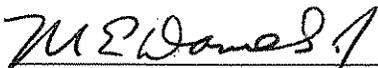
The subject matter of discussion during the Executive Session related to the matters specified in the public notice, i.e., consideration of confidential pending incentive requests made to the State of Indiana (confidential proposals in progress) and discussion of records classified as confidential by state or federal statute, IC. 5-14-1.5-6.1(b). No other subject matter was discussed during the Executive Session.

Respectfully submitted,



Chad J. Sweeney, Acting Secretary

Approved:



Mitchell E. Daniels, Jr., Chairman

Attachments:

1. Public Notice of Meeting
2. Meeting Agenda dated June 21, 2007

**NOTICE OF A MEETING OF THE BOARD OF DIRECTORS OF  
THE INDIANA ECONOMIC DEVELOPMENT CORPORATION**

**AND**

**NOTICE OF EXECUTIVE SESSION OF  
THE BOARD OF DIRECTORS OF  
THE INDIANA ECONOMIC DEVELOPMENT CORPORATION**

Notice is hereby given that the Board of Directors of the Indiana Economic Development Corporation will hold a public meeting on June 21, 2007, at 10:30 a.m., at 500 Main, on the Campus of Notre Dame University, South Bend, Indiana.

In addition, the Board of Directors of the Indiana Economic Development Corporation will hold an executive session on June 21, 2007, at 12:00 p.m., at 500 Main, on the Campus of Notre Dame University, South Bend, Indiana, for consideration of confidential pending incentive requests made to the State of Indiana (confidential proposals in progress) and discussion of records classified as confidential by state or federal statute, IC. 5-14-1.5-6.1(b).

## Indiana Economic Development Corporation Board of Directors Meeting

June 21, 2007 (10:30 a.m.)

- I. Welcome
  - Recognition of Quorum
  - Recognition of Compliance with Open Door Law
  - Approval of Minutes from March 15, 2007 Meeting
- II. IEDC Executive Report
- III. Indiana Economic Outlook and Update
- IV. Report and Analysis of Recent Loss
- V. Committee Reports
  - Entrepreneurship Committee
  - Audit Committee
  - Policy Committee
- VI. Place and Time of Next IEDC Board Meeting

### EXECUTIVE SESSION

Consideration of confidential pending incentive requests made to the State of Indiana (confidential proposals in progress) and discussion of records classified as confidential by state or federal statute, IC. 5-14-1.5-6.1(b).

STATE OF INDIANA        )  
  ) SS  
COUNTY OF MARION     )

**AFFIDAVIT OF ACTING SECRETARY OF THE BOARD OF DIRECTORS OF THE  
INDIANA ECONOMIC DEVELOPMENT CORPORATION REGARDING  
SCRIVENER'S ERROR**

I, Chad J. Sweeney, hereby certify, under oath, as follows:

1. I have personal knowledge of, and am competent to testify to, the matters set forth herein.
2. I attended a meeting of the Board of Directors (the "Board") of the Indiana Economic Development Corporation (the "Corporation") on June 21, 2007 (the "Meeting") as Acting Secretary of the Board.
3. At the Meeting, the Board met and considered several matters presented to them, including the approval of the minutes of its March 15, 2007 meeting.
4. After the Meeting, I drafted the minutes for the Meeting (the "Minutes"), on behalf of the Board, which Minutes were subsequently approved by the Board per my recommendation.
5. The following paragraph was inadvertently omitted from the final draft of the Minutes.

The Governor then reviewed and presented for approval the minutes of the previous board meeting. Upon a motion duly made and seconded, the minutes from the prior meeting, March 15, 2007, were unanimously adopted.

6. The above-referenced paragraph will be placed with the Minutes in the Board's minute book and shall be deemed to be a part of the Minutes, located immediately preceding the fourth paragraph of said Minutes, for all purposes.

Further affiant sayeth not.

**I affirm, under the penalties of perjury, that the foregoing statements are true and accurate, to the best of my knowledge and belief.**

Date: 3/6/8

  
Chad J. Sweeney

STATE OF INDIANA     )  
  ) SS:  
COUNTY OF MARION    )

Before me, a Notary Public in and for the State of Indiana, personally appeared Chad J. Sweeney, who being duly sworn upon his oath, swears that the declarations made in the foregoing affidavit are true.

Witness my hand and notarial seal this 6th day of March, 2008.

(SEAL)

  
Shawn E. Peterson, Notary Public  
A Resident of St. Joseph County, IN

My Commission Expires: 1-20-2012

This instrument was prepared by Shawn E. Peterson, Attorney